



Sofa producer since 1947 y!
Dignified, confident, experienced

Tarmeko Pehmemööbel OÜ

History



Tarmeko was established in 1947. We started manufacturing different types of furniture, starting with sofas and finishing with tables and closets. Today we have more than 200 employees and we export more than 70% of our production. We are producing only sofas, sofa-beds and chairs. The size of our manufacturing facilities altogether is more than 5000 m². We are situated in Southern Estonia, near Tartu, where we moved in 2007. We value long-term co-operation with our clients and provide full manufacturing service, including logistical solutions.

Our product range

- Sofas
- Sofa-beds
- Chairs
- Custom made furniture



Production

We are doing everything by ourselves, therefore we can control the whole manufacturing process. We use only high quality raw materials, such as birch frames, plywood with thickness of 15mm up to 28mm. The mechanical parts in sofa-beds are of high quality and imported from EU countries.



Quality control

People working in our quality department are responsible for quality control. Before the product packaging, quality control checks the products and notifies of the possible mistakes.

Our company takes full responsibility if the product has not high quality!



Price guarantee



What is it?

We will guarantee high quality products and correct pricing, which means a fixed price policy per year. We are supporters of fair trade.



What makes our pricing different?

- Strong frames (we use birch and thick plywood)
- Two-sided cushions
- Very comfortable systems inside cushions (springs, foam or feathers), which makes sitting feel really nice.
- Our know-how (developed skills)
- Good quality material in sofas
- Our mechanisms for sofa-beds are of very good quality



Why us?

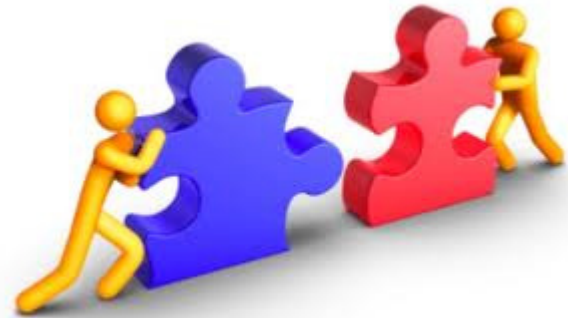


- Short delivery periods (4-5 weeks).
- We have been in the furniture market for more than 60 years.
- Due to our long experience, we already know what aspects to pay attention to, in order to avoid any mistakes.
- You have less reclamations if you work with us.
- Our average worker has been working for 20 years in the company – therefore they know customers, their wishes and specificity.
- We select our material suppliers very carefully and visit them personally to be sure that we are dealing with professionals.
- We are flexible and we always consider the clients' wishes if they want to change something in the standard models.
- Our technologists are ready to turn the clients' ideas into technical drawings.
- If we have been in the market for already more than 60 years, then our future is likely to be several times longer.

Sales and marketing

Our main sales areas are:

- Estonia
- Finland
- Sweden
- Norway
- Russia



We work with agents and distributors.

For re-sellers and agents

We are open to finding more re-sellers and agents. If You can find something common with us, then do not hesitate to contact us, You will have an opportunity to work with a very dignified and developed company!



Thank You!

- Thank You for Your interest in us, hopefully You are our next partner!

